

# Neil Fryer

## Vice President & General Manager BorgWarner Aftermarket

Neil Fryer was appointed Vice President & General Manager BorgWarner Aftermarket on January 19, 2022. He is a seasoned leader with extensive automotive aftermarket experience that spans his entire career.

He joined the company in 2020 as part of BorgWarner's acquisition of Delphi Technologies, where he most recently served as Vice President Product, Marketing and Strategic Planning at Delphi Technologies Aftermarket.

Neil has extensive experience in the Automotive aftermarket which he acquired from field roles and responsibilities held at Headquarter level with Tier 1 manufacturers. He has also worked as a specialist aftermarket consultant. Prior to joining BorgWarner, he was Senior Vice President at ZF TRW Aftermarket.

Neil was Co-Founder and Managing Partner of the automotive aftermarket consultancy Management3 Srl and also Co-Founder of Price Positioning Ltd (sister company of Management3 focused on researching and consulting in the online automotive aftermarket). In these roles he was involved with carrying out a variety of consultancy projects for Tier 1 automotive suppliers, parts distributors and aftermarket service providers.

Before starting the consultancy businesses Neil worked at Fiat Group Automobiles, Bosal International and LucasVarity. He has also served as a Non-Executive Director of Rhiag Inter Auto Parts Italia, the market leading aftermarket parts distributor.

Neil earned a BA degree from the University of London and an MBA from Warwick University.

